

RESOLVED:
That it is good business to
"BUY AT HOME"
and
in this way boost my Home
Town.
"BUY AT HOME."

LOREX

RESOLVED:
That I will buy a HOME for
my family, so they can be at
home in their own home in their
Home Town
and
"BUY AT HOME."

RESOLVED:
That it is real economy to own
one's own home in one's home
town and
I have fully resolved to own a
home of my own.
"BUY AT HOME."

RESOLVED:
That I will call upon the Low-
ell Realty Exchange
and
Buy a Home on their easy
Payment Plan.
"BUYAT HOME."

P.O. Box 3664 **LOWELL REALTY EXCHANGE** Phone 377

WE CARRY A FULL LINE OF

**JOHNSTON-MURPHY SHOES,
BOSTONIAN SHOES**

Beau Brummel Tailoring \$16.50 to \$50.00
Manhattan Shirts \$1.75 to \$2.50
Stetson Hats \$4.00 to \$5.00
Kingsbury Hats \$3.50
Coopers Underwear \$1.50 to \$5.00

IF QUALITY COUNTS WITH YOU, SEE US.
Post Office Building, LOWELL,
LOWELL HABERDASHERY COMPANY, Inc.

The Muir Piano

This is your opportunity to cash in on your confidence in your local merchant. It is a \$325 value sold at \$250. Easy terms; No interest; Easy Action; Fine tone. My name is cast in the Iron Plate. I must make good.

W. MUIR

QUALITY AND SERVICE OUR MOTTO

We invite comparison

**PRICES
QUALITY
SERVICE.**

Wellbourne & Dodds

Bisbee
Phone 432

Johnson Add.
Phone 188

See It Before You Buy It!

This store can compete with any catalog house, considering

Prices, Terms, Quality, Service

A visit to our store
will convince you

L. L. GILMAN
Jeweler and Optician

By dealing with the

National Grocery Co.

for Two Weeks and comparing prices, you will convince yourself that buying at home is the best policy.

Phone - - - - - 185

Our representatives in all producing sections are constantly shipping us the very best Fruits and produce that money can buy. Order from your dealer and be convinced.

BUXTON-SMITH CO.

Wholesale
FRUITS AND PRODUCE

Bisbee,

Arizona.

BUY--AT--HOME CONTEST

The three judges in the contest authorize the following announcement of the names of those to whom cash prizes were awarded:

First Prize, \$25—Walter V. Lomax, Bisbee.
Second Prize, \$5—E. G. Ruffner, Bisbee.
Third Prize, \$2—J. W. Jackson, Bisbee.
Fourth Prize, \$1—Hugh Gunnison, Bisbee.
Fifth Prize, \$1—Mrs. M. Brereton, Bisbee.
Sixth Prize, \$1—Ione Brumback, Garces.

(By Hugh Gunnison)

(Fourth Prize)

From a financial standpoint the three words "BUY AT HOME" mean a great deal to Bisbee and the Warren District. In this part of the State none of our Business Men are here for their health nor are they getting wealth, therefore Mr. Buyer, do your duty and buy at home, as in the long run you get better goods at cheaper prices than you would if you would send a money order to any of the Eastern Catalogue Houses. These Eastern Catalogue Houses as you no doubt know are making dollars where your local business men are making cents. Do you think it is because they sell cheaper? NO, they have cheaper goods and besides that the BUYER does not figure on the freight and the class of material he receives. Friends, this is only a business proposition, and I myself want at least seventy five cents worth of goods on every dollar I spend, but I get it because I see just what my dollar is buying and do not turn page by page in some of these catalogues looking at pictures and making myself believe that particular article is a bargain. The people do not realize the expense in getting out these large catalogues. Who is paying for these wonderful loud colored catalogues? You are Mr. Buyer. Think about this and I believe you will agree with the writer of this story that he is right. The old saying is "YOU CAN'T BUY SOMETHING FOR NOTHING." Your hard earned money is going east we will say, paying for goods which the Eastern People would not but at any price, as they know the brand and know the goods. Give your home Business Men a chance and they will show you that you will get QUALITY if not QUANTITY. Did you ever stop to consider that our Local Business Men extend credit to you? Do the Eastern Catalogue Houses? NO. They want the cash before even a sack of salt is shipped, but when you "BUY AT HOME" your credit is good from fifteen to thirty days, and that it worth a great to a District like ours, so in the future, friends, if you have anything to buy get the prices from our Local Merchants before going into the Post Office and getting a Money Order and sending it East, and by so doing your "HEART AND SOUL" will be in Bisbee and the Warren District instead of a cheap eastern catalogue house.

with a Mail Order, and could also mention many instances amongst my friends. Why there are still some that get influenced by the Catalogue's misrepresentations, I don't know.

I have long since learned this: that it's no easy matter to give satisfaction. In ordering a garment, for instance, there are so many requirements to make the whole suitable: there is size, color, grade, style. After inspection there is one or more unacceptable, so there, I don't get the satisfaction they claim, and for this disappointment and trouble, I advanced my money 12 days before. No for myself, I go to a down town store and with assistance and courtesy of the sales lady and a good mirror I get what I need. I can examine material and style and don't have to part with my money until I get what I want. I can't tell Mail Order clerk what I want, as I don't know myself, until I try on several garments, what cut or shade is more becoming.

I wonder if many like me have remarked that most Catalogues don't show any reliable brand of shoes, only they offer rather tempting prices. In every case that you may try a pair, the material and shapes give out in such few days, that you come to realize that you paid too much and you were cheated. In short, whatever the article, you don't get the value represented or they wouldn't make the necessary profit.

Another consideration of the utmost importance: Whatever our purchases, why not give the Home Merchant the preference of getting the profits? It's only logical to expect that he will be encouraged to increase his business and give us a wider range of merchandise for our own better choice and practical advantages. He will consider it fair and advisable to take a greater interest in the material development of the town we live in, and which is as desirable to him as to the consumer.

(By Jane Brumback)

(Sixth Prize)

In my mind there is no need of a contest to explain why a person should trade in their home town. Sad experience with a Mail Order House will do that.

I became completely cured of the catalogue bargains at the tender age of sixteen years, three months and seven days.

I was invited to a party to be given exactly ten days from date of issue of invitations. Of course I began that old racket, "Haven't a thing to wear", etc., so I ran down the village seamstress only to find her swamped in a sea of silks, lawns, laces and ribbons for the rest of the girls which to my inexperienced eye seemed would at least take a month to emerge from. I then took my troubles to a friend of mine. The helpful female immediately hauled forth an enormous

amount of catalogues with marvelous bargains. "Embroidered voile dresses, something every woman needs. Only \$4.82. Exquisite dancing frocks of white shadow lace, with substantial foundation in all colors, can't be told from satin. Something a girl of taste can't overlook. Reduced to \$6.75." Those reduced remarks sure took my eye and I finally picked out a spasm of white lace over lemon messaline reduced to \$12.50. It failed to state what it was reduced from and I later deduced that it must have been reduced from \$12.50. Anyhow it sure played deluce with my complexion but I'll admit the painful details.

I carefully read all directions and noted particularly the part where it said: "All orders shipped within twenty four hours of arrival." I figured out that eight days would see my marvelous bargain in my hands with a day or two to spare. That night the letter sped on its way carrying my hard earned cash and measurements.

On the eighth day I bounded into the postoffice expecting to find a "call for package" slip in my box, but nothing doing. The next day and the next the same results. By ten o'clock a. m. of the tenth day all mail trains were in bringing no package for me and the anxiety of "hope deferred" had aged me at least five years. Gone were my Rosy dreams of putting one over on the other girls when I appeared in my lace and messaline creation from the city. I hunted up an old rag and went to the party in an exceedingly humbled and chastened state of mind.

Three days later came the dress and a polite carbon copy letter stating that owing to being out of my size my order had to be held until a special frock was finished.

The enticing lemon color of the description had turned to a discouraged saffron. The supposed lustrous messaline had the same appearance the fur of a cat has when it's rubbed the wrong way. But when I tried it on, the worst had happened, for it wasn't a fit, it was a convulsion. I sadly laid it away and vowed to never again be lured by glowing descriptions of wonderful reductions in wearing apparel that I did not first see.

Of course my one experience may have been an exception but I have noticed that people who do their shopping by mail rarely get what they order the first time. The color, size and sometimes even the article is changed and another substituted. Also catalogue waists and dresses are generally superfluously decorated in front while the back is a barren tract of unadorned cloth. It gives one the sensation of having all the lights turned on him at once to have a person garbed in a mail order dress suddenly

Continued on Page 7, Main Section

MERRITT'S BEST BUTTER, 45c, TWO FOR 85c
FLOUR

	24lb.	48lb.	98lb.
MOSES BEST	\$1.15	\$2.25	\$4.40
MOSES BEST BIG	\$1.10	\$2.15	\$4.20

M. J. B. Coffee . . 1lb. 45c, 2lb. 85c, 3lb. \$1.25, 5lb. \$2.
PUT UP ONLY IN CANS.

PALACE GROCERY
PHONE 300

Buy Quality Merchandise

—Whatever article you buy of the Phelps-Dodge Mercantile Co. is of a quality that gives satisfaction. Quality is our first consideration in buying merchandise, then we price that merchandise as low as it can be sold for. Unless an article has the quality to insure satisfaction to our customers, we will not consider it at any price—We're doing all we can to keep our reputation for quality where it has always been—at the top.—Our Slogan for this "Buy-at-Home Page" have been: "IT'S NOT WHAT YOU PAY, BUT WHAT YOU GET FOR WHAT YOU PAY" that really counts.

Phelps Dodge Mercantile Co.

STANDARD BRANDS FOR QUALITY STANDS

Compare Our Prices With Any Mail Order House
Stanley Tools — Disston Saws
Mound City Paints — O. V. B. Cutlery.

H. E. WOOTTON

"The Quality Store."

PLUMBING — TINNING.

Phone 268

Opp. Elks' Club.

Bisbee Lumber Company

Office and Yards at LOWELL

Phone 25, Emil Marks, Manager.

Everything for Building, Composition Roofing, Cement, Lime, Plaster, Hammar Brand Paint, Pure Linseed Oil and Turpentine, Berry Brothers' High Grade Varnishes and White Enamel.

UNCLE SAM Eats TOVREA'S Meats Why Don't You?

The Lowell Drug Co. Incorporated

"Only the Best"

Accuracy—Politeness—Promptness

Agents for Eastman Kodaks and Supplies

PHONE 222.

LOWELL

ARIZONA.

THE CLASSY DRESSED MEN OF BISBEE WEAR OUR SUITS

WHY NOT YOU?

We carry a full line of KNOWN BRANDS in Gent's Furnishings, Shoes, MADE TO ORDER SUITS.

GUARANTEE

Shoe & Tailoring Co.

Schwartz Bros. Co.

The Safe Place Main Street.

REGAL SHOES
NETTLETON SHOES
MALLORY HATS
STETSON HATS
SOCIETY BRAND CLOTHING
CLUETT SHIRTS

Coopers Closed Crotch Underwear.
All known brands that you can't get of any mail order house, we sell them at their advertised price.

We carry a full line of known brands

Central Pharmacy

EVERYBODY'S DRUG STORE
BREWERY GULCH

On the Corner.

Phone 450.

By patronizing HOME INDUSTRIES you not only receive the BEST, but you help increase the payroll of Bisbee

As to Cleanliness

Our large Ice Cream and Candy Factory is located in Jack Bldg., next to Fair Annex, where we welcome visitors

Look for the **McWhorter Label**